



# New Business Team Checklist

To produce an Indicative Quote for you, please find below the information we need, by product type. If you have any questions, please contact our New Business Team via the phone number or email at the top right of this document.

	Development Finance	Residential Refurbishment	Bridging Loan	Commercial Mortgage
Borrowing entity name	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Loan amount required	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Development type (Residential, Commercial or Mixed) and or property type (investment or owner occupied)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Loan Term	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Property/ site address	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Details of any adverse credit	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Borrower experience background	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Current property value	n/a	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
GDV	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	n/a	n/a
Day 1 site value	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	n/a	n/a
Details of project (no of apartments, dwellings etc) and exit	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	n/a	n/a
Borrower contribution amount	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	n/a	n/a
Total construction cost including 10% contingency	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	n/a	n/a
Total project cost including land purchase and planning (excluding finance cost)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	n/a	n/a
Any interest only period required	n/a	n/a	n/a	<input checked="" type="checkbox"/>
Day 1 advance (if required)	<input checked="" type="checkbox"/>	n/a	n/a	n/a
Rental income/ serviceability detail	n/a	n/a	n/a	<input checked="" type="checkbox"/>
Current lease length(s) in place (if applicable)	n/a	n/a	n/a	<input checked="" type="checkbox"/>
Loan purpose/ details of project	n/a	<input checked="" type="checkbox"/>	n/a	n/a