

New Business Team Checklist

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To produce an Indicative Quote for you, please find below the information we need, by product type. If you have any questions, please contact our New Business Team via the phone number or email at the top right of this document.

	Development Finance	Residential Refurbishment	Bridging Loan	Commercial Mortgage
Borrowing entity name	\checkmark	\checkmark	\checkmark	\checkmark
Loan amount required	\checkmark	✓	✓	✓
Development type (Residential, Commercial or Mixed) and or property type (investment or owner occupied)	✓	✓	\checkmark	\checkmark
Loan Term	✓	\checkmark	✓	\checkmark
Property/ site address	\checkmark	✓	✓	\checkmark
Details of any adverse credit	✓	✓	✓	✓
Borrower experience background	✓	\checkmark	✓	✓
Current property value	n/a	✓	✓	\checkmark
GDV	✓	\checkmark	n/a	n/a
Day I site value	\checkmark	✓	n/a	n/a
Details of project (no of apartments, dwellings etc) and exit	\checkmark	✓	n/a	n/a
Borrower contribution amount	✓	✓	n/a	n/a
Total construction cost including 10% contingency	✓	\checkmark	n/a	n/a
Total project cost including land purchase and planning (excluding finance cost)	✓	✓	n/a	n/a
Any interest only period required	n/a	n/a	n/a	\checkmark
Day 1 advance (if required)	\checkmark	n/a	n/a	n/a
Rental income/ serviceability detail	n/a	n/a	n/a	\checkmark
Current lease length(s) in place (if applicable)	n/a	n/a	n/a	✓
Loan purpose/ details of project	n/a	✓	n/a	n/a